

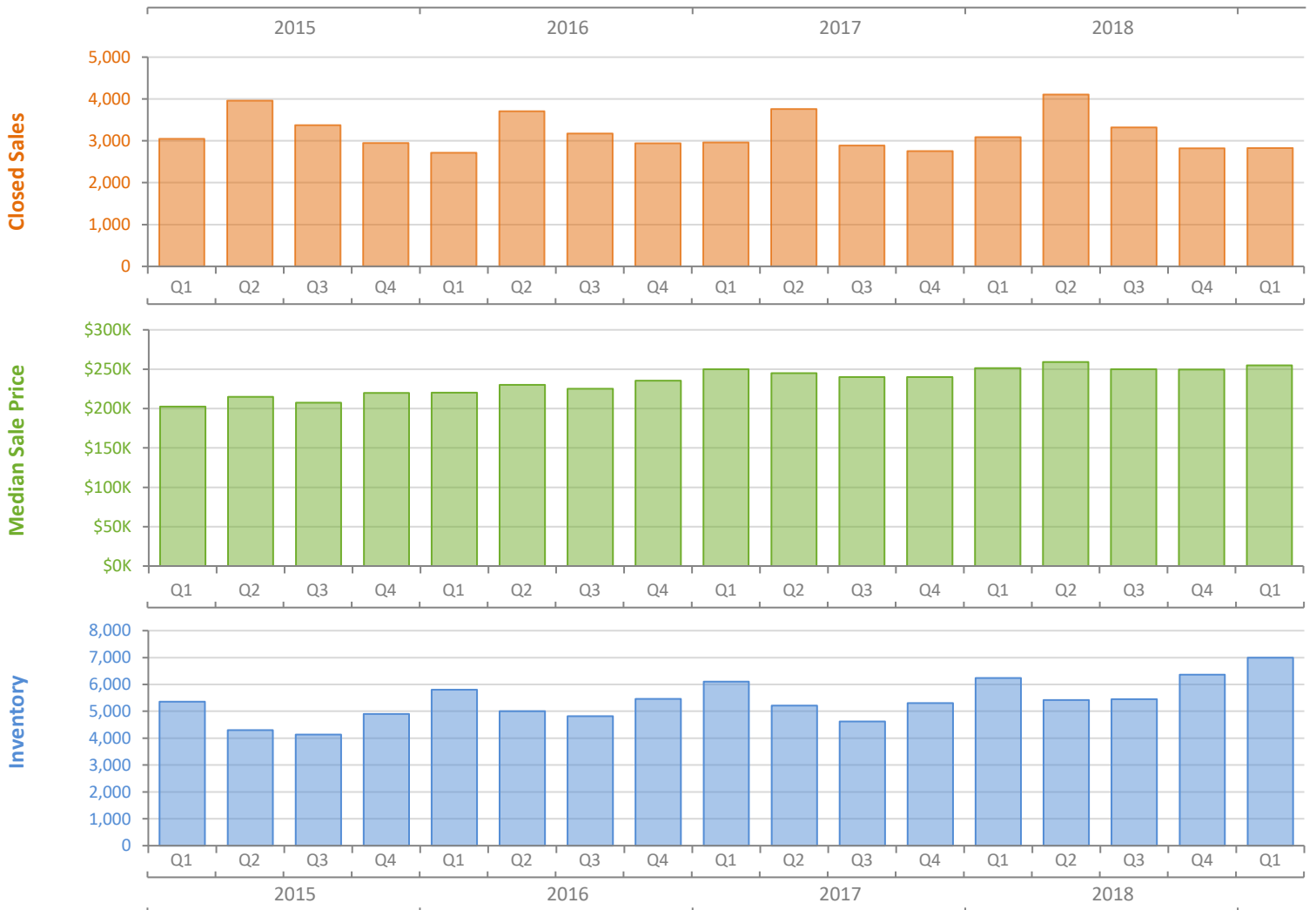
Quarterly Market Summary - Q1 2019

Single Family Homes

Lee County



	Q1 2019	Q1 2018	Percent Change Year-over-Year
Closed Sales	2,827	3,088	-8.5%
Paid in Cash	918	1,096	-16.2%
Median Sale Price	\$255,000	\$251,500	1.4%
Average Sale Price	\$341,214	\$376,583	-9.4%
Dollar Volume	\$964.6 Million	\$1.2 Billion	-17.1%
Med. Pct. of Orig. List Price Received	95.2%	95.7%	-0.5%
Median Time to Contract	72 Days	62 Days	16.1%
Median Time to Sale	112 Days	99 Days	13.1%
New Pending Sales	4,170	4,419	-5.6%
New Listings	5,397	5,707	-5.4%
Pending Inventory	2,012	2,169	-7.2%
Inventory (Active Listings)	6,994	6,238	12.1%
Months Supply of Inventory	6.4	6.0	6.7%



Quarterly Distressed Market - Q1 2019

Single Family Homes

Lee County



		Q1 2019	Q1 2018	Percent Change Year-over-Year
Traditional	Closed Sales	2,762	2,979	-7.3%
	Median Sale Price	\$259,000	\$255,000	1.6%
Foreclosure/REO	Closed Sales	53	91	-41.8%
	Median Sale Price	\$158,445	\$172,000	-7.9%
Short Sale	Closed Sales	12	18	-33.3%
	Median Sale Price	\$176,800	\$164,750	7.3%

