

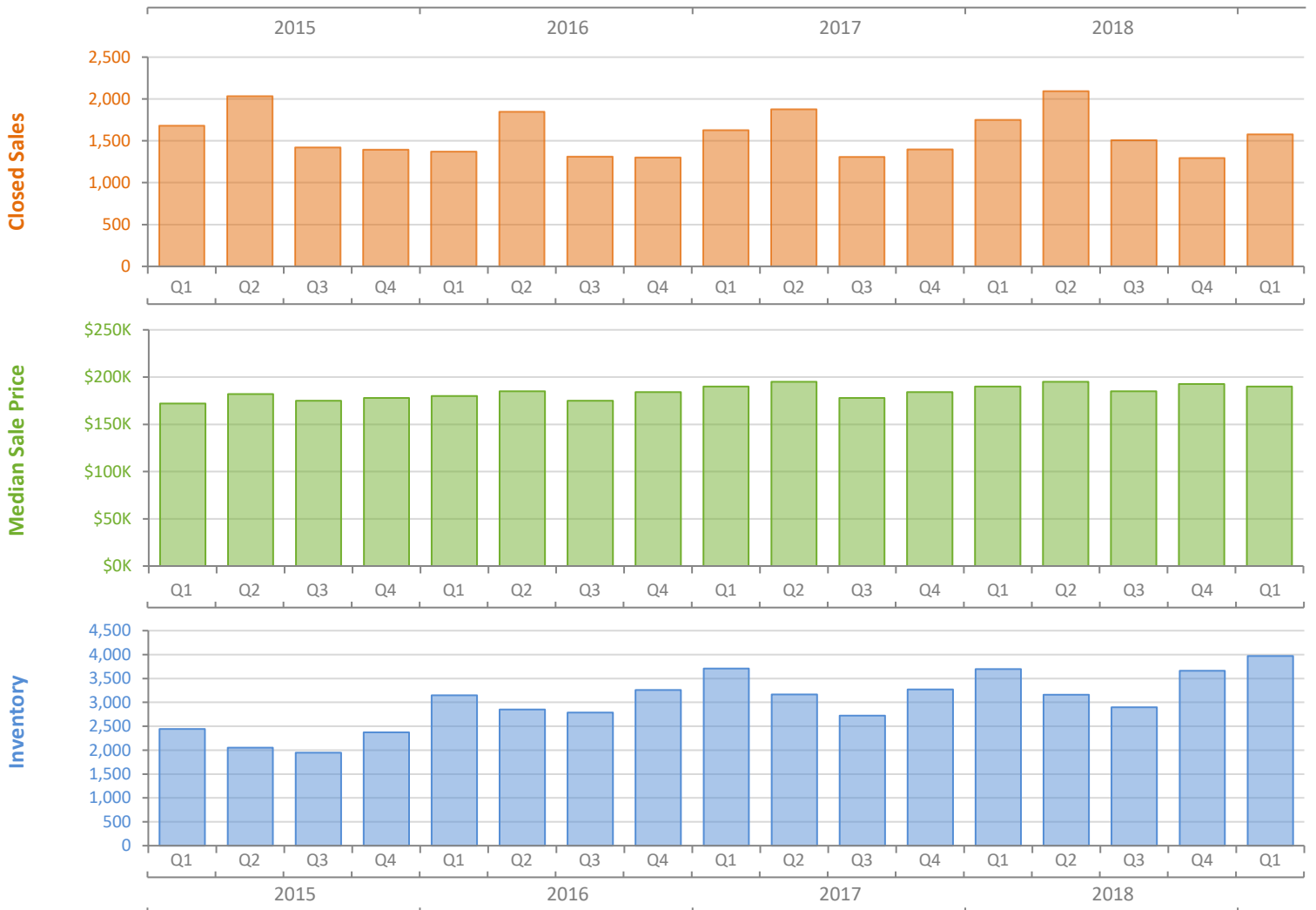
Quarterly Market Summary - Q1 2019

Townhouses and Condos

Lee County



	Q1 2019	Q1 2018	Percent Change Year-over-Year
Closed Sales	1,576	1,751	-10.0%
Paid in Cash	958	1,059	-9.5%
Median Sale Price	\$190,000	\$190,000	0.0%
Average Sale Price	\$247,017	\$249,438	-1.0%
Dollar Volume	\$389.3 Million	\$436.8 Million	-10.9%
Med. Pct. of Orig. List Price Received	94.5%	94.5%	0.0%
Median Time to Contract	72 Days	68 Days	5.9%
Median Time to Sale	107 Days	100 Days	7.0%
New Pending Sales	2,319	2,405	-3.6%
New Listings	2,860	3,024	-5.4%
Pending Inventory	1,075	1,016	5.8%
Inventory (Active Listings)	3,969	3,697	7.4%
Months Supply of Inventory	7.4	7.0	5.7%



Quarterly Distressed Market - Q1 2019

Townhouses and Condos

Lee County



		Q1 2019	Q1 2018	Percent Change Year-over-Year
Traditional	Closed Sales	1,556	1,723	-9.7%
	Median Sale Price	\$190,000	\$192,500	-1.3%
Foreclosure/REO	Closed Sales	18	21	-14.3%
	Median Sale Price	\$119,300	\$139,650	-14.6%
Short Sale	Closed Sales	2	7	-71.4%
	Median Sale Price	\$170,500	\$110,000	55.0%

